



What's New?

First and foremost, we wish a happy and healthy New Year to all!

FY 2023 Phase I and Phase II Release 2 FOAs Schedules

Note that the February 23, 2023 deadline for FY 23 Phase I Release 2 applications is fast approaching! Don't forget that our office hosts a popular "Ask us anything" webinar series to answer applicant questions for all FOAs. We conduct seven Phase I and three Phase II webinars for each application cycle.

	Phase I Release 2	Phase II Release 2
FOA Release	Monday, December 12, 2022	Monday, February 27, 2023
Letters of Intent Due	Tuesday, January 3, 2023	Wednesday, March 29. 2023
Full Applications Due	Thursday, February 23, 2023	Tuesday, April 18, 2023
Award Notification*	Monday, May 15, 2023	Monday, July 10, 2023
Expected Grant Start Date	Monday, June 26, 2023	Monday, August 21, 2023

Phase II Awardee Partnering Events

The inaugural quarterly workshop for active Phase II awardees was held December 6 – 8. The virtual event, *Commercialization and the Power of Partnering*, included presentations from industry stakeholders (*Exelon*, *3M*, *SK Ventures and Henkel*) and a VC panel with representatives from *Early Charm Ventures*, *E8 Ventures and Clean Energy Ventures*. Phase II attendees had 1:1 meetings with the presenters/panelists. We had over 100 registrants for the December 6 general session. The workshop was well received with 100% of the attendees that provided feedback indicating that they found the general session informative and useful. If you missed the workshop, view the recording here.

December 6 registrants voted on topics they would like to see covered in future workshops. Workshops planned for FY23 include *Preparing to Pitch* (Q1 2023); *Financial Modeling* (Q2 2023); *Navigating Phase III Contracting* (Q3 2023); and *Licensing* (Q4 2023).



Virtual networking events will launch in Q1 2023. Organized by technology and/or industry, these **Strategic Partner Introductions** will provide Phase II awardees with the opportunity to pitch their technology solutions to stakeholders in industry and the investment community. Prior to the session, participating Phase II awardees will receive coaching on presenting their pitch. Phase II awardees will be able to begin registering to participate in January 2023 with a **registration deadline of February 3**,

2023. It is envisioned that pitch sessions will take place on Tuesdays in April/May and in August/September.

The goal of these events is to improve the outcome of commercialization within the DOE SBIR/STTR programs.

Success Stories

In November, we created three (3) new success stories highlighting SBIR/STTR funded small businesses that have successfully moved their SBIR/STTR funded technology to Phase III (defined as non-SBIR dollars) to the commercial market and/or government:





- The Brechtel Manufacturing article discusses their user friendly, durable, inexpensive air quality measurement instruments developed with funding from the Office of Biological and Environmental Research (BER).
- Using funding from Energy Efficiency and Renewable Energy's (EERE) Solar Energy Technologies Office (SETO), Fend discusses their development of a low-cost, easily installed device that protects large-scale photovoltaic (PV) control systems from hacks.
- The PHDs Co article details their development of high-resolution germanium detectors that nuclear
 physicists use in their research and that law enforcement, national security personnel and nuclear wastemanagement personnel use for nuclear security missions.

Get inspired on your own journey by reading here how these awardees achieved success.

Diversity

The Office of DOE SBIR/STTR Programs seeks to foster increased diversity in its applicant and awardee pools. We are always interested in opportunities to heighten awareness of the DOE SBIR/STTR program nationwide via outreach events, and welcome applications from under-represented groups.

Visit our web page for more information on our diversity initiatives.

Ongoing Initiatives

Partnering Resources

Recognizing that commercialization is hard, Congress has made a portion of the SBIR/STTR funds specific to commercialization activities. Designated as TABA (technical and business assistance) funds, awardees can access up to \$6.5K in Phase I and up to \$50K in Phase II to secure commercialization services from a third-party. DOE provides these funds outside of the award amount. However, there are some stipulations on how it can be used. See the current Funding Opportunity Announcement for more information. Looking for third-party TABA providers? Visit here for a list of resources that provide commercialization services.

While the DOE SBIR Partnering Platform is under development, resources providing manufacturing, test/certification or engineering design support are available in list format. Note that these lists are not exhaustive but a place to start. If you are a service provider that has not been included and would like to be added to any of these lists, reach out to Carol Rabke directly.

Look for an SBIR/STTR partnering website for DOE applicants and awardees to be unveiled in July 2023. In the interim, check out the resources mentioned above or reach out to <u>Carol</u> to discuss specific partnering needs. View recent inquiries on the <u>SBIR/STTR partnering blog</u>.

Disclaimer: *DOE* is not endorsing, sponsoring, or otherwise evaluating the qualifications of the individuals and organizations that appear as partnering resources.

Phase 0 Application Assistance for First-time applicants

Do you need help preparing your first DOE Phase I application? The DOE offers a *free* Phase 0 application assistance program to a limited number of first-time DOE SBIR/STTR Phase I applicants. Admittance is first-

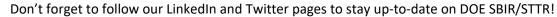




come, first-served for qualified applicants. The program opens on the day the topics are released and continues to accept applicants until the program is full.

Follow us!







Outreach

We frequently participate in events that provide opportunities to meet with small businesses and entrepreneurs who may be a good fit with our DOE mission-focused SBIR/STTR topics. Make sure you check our <u>calendar</u> often as we are always adding new outreach events! Our publicly available external events over the next few months are shown.

Date	Sponsor/Event
November 3	Maryland Innovation Energy Accelerator Webinar
November 10	NextCorps Virtual 4C Bootcamp Talks
November 17	Eagle Point Deeptech webinar
November 30	Arrowhead SBIR Accelerator Cohort
December 13	Eagle Point Deep tech AMA session
December 14	Arrowhead Center Teaming & Partnering Panel
December 14	Florida High Tech Corridor ESO Call
February 23	DOE Office of ED Minority Business Entrepreneur Connect Summit